

# ABOUT YOUR ADVISER

Sally Hardwick | AR No.1309366

Direct Wealth Pty Ltd | CAR No.1253660

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## Authorisations

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- Retirement Savings Accounts
- Cash & Term Deposits
- Managed Investments
- Investment Bonds
- Government Debentures
- Life Insurance
- Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

## Remuneration

I am remunerated by:

- Salary plus bonus program

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

| Remuneration        | Up To    |
|---------------------|----------|
| SoA Preparation Fee | \$26,200 |
| Implementation Fee  | \$26,200 |
| Hourly Rate         | \$500    |

| Remuneration          | Initial         | Per Annum       |
|-----------------------|-----------------|-----------------|
| Adviser Service Fee   | \$0 to \$26,200 | \$0 to \$84,000 |
| Insurance Commission* | 0% to 66%^      | 0% to 35%       |

\* Based on a % of funds invested or insurance premiums

^ Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.

## Benefits, Interests and Associations

The Business, associated entities or I have arrangements with the following parties.

|                 |                                                                                                                                                                                                                |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Related Parties | Thrive Managed Accounts<br>Direct Wealth Finance Pty Ltd<br>Direct Wealth Accounting Pty Ltd<br>Direct Wealth Law Pty Ltd<br>DW Protect SMAs<br>DW Elevate SMAs<br>Ascentia Core SMAs<br>Ascentia Elevate SMAs |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Where arrangements include payments or benefits these will be disclosed to you in writing at the time of providing advice.